

EEPC INDIA INVITES PARTICIPATION

India Pavilion at
**The International Exhibition
on Industrial Machinery,
Equipment, Technology
and Products**

**VINAMAC EXPO
2022**

**Ho Chi Minh City, Vietnam
2 – 5 November 2022**

**Participate through EEPC India
and enjoy substantial savings!**

About the Exhibition

VINAMAC EXPO 2022 - the international exhibition on Industrial Machinery, Equipment, Technology and Products in Ho Chi Minh City will be held from November 02 – 05, 2022 with more than 500 booths of over 350 domestic and overseas organizations & enterprises. VINAMAC EXPO 2022 is the platform to exchange and introduce advanced technologies, equipment and products in: mechanical engineering – automation, rubber – plastic, food processing. It is a practical and timely trade promotion event, connecting businesses and fulfilling their demands during the post-Covid-19 recovery.

The exhibition will bring the opportunities to enterprises in selecting and sourcing high quality products from many developed countries in the world. The exhibition is also an ideal place to promote their products, expand business networks in Vietnam, especially in the southern provinces and also the neighbouring countries, Vinamac Expo 2022 will continue to meet the expectations of domestic manufacturers and international experts who come to seek business cooperation opportunities, exchange techniques and technologies to improve product quality and competitiveness. business competition helps key industries. In addition to leading enterprises in equipment, machinery, raw materials and industrial products of Vietnam. The exhibition is attended by large enterprises with advanced production levels in the world.



Key Highlights of the previous Show (2021):

- Total Display Area: 9,000 Sqm.
- Total Booths: 300
- Domestic booths: 265
- International exhibitors: 25



About Vietnam

Vietnam has been a development success story. Vietnam finished 2021 with a 2.58% GDP growth rate, despite witnessing one of the harshest COVID lockdowns in the world during the second half of 2021. Yet, the nation is also one of the rare economies to post two consecutive years of growth since the start of COVID-19 globally. Looking ahead, Vietnam is projected to grow at a noticeably higher pace in 2022. Economic reforms since the launch of Đổi Mới in 1986, coupled with beneficial global trends, have helped propel Vietnam from being one of the world's poorest nations to a middle-income economy in one generation. Between 2002 and 2021, GDP per capita increased 3.6 times, reaching almost US\$3,700.

India – Vietnam Bilateral Trade

Bilateral trade has increased rapidly since the liberalization of the economies of both Vietnam and India and reached US\$ 14.1 billion in 2021-22. It is expected to reach the target of \$ 15 billion set by the leaders of the two countries in 2022. Among the ASEAN nations, Vietnam ranked 5th, as India's largest trade partner for the year 2021-22.

Indian engineering exports to Vietnam

India's engineering exports to Vietnam for 2021-22 recorded US\$ 2.6 billion. India's major engineering exports to Vietnam include Iron and Steel , Aluminium and products made of Aluminium, Auto Components/Parts, Electric Machinery and Equipment, Industrial Machinery for dairy, agriculture, food processing, textiles, paper, chemicals, Lead and products made of lead etc.

India's exports of Industrial Machinery Equipment, Technology and products to Vietnam in 2021-22 stood at US\$ 98.6 million, which is 16% growth compared to export during 2020-21 and which constitutes almost 4% of India's total engineering exports to Vietnam for the same.

Opportunity for Indian Engineering Industry

India's relations with the ASEAN countries hold significant importance. Still there is significant untapped potential in several areas of bilateral cooperation which if addressed properly could transform the region into a strong trade bloc. Thus post pandemic the revival in global and ASEAN nations is expected to boost India's engineering exports further. India having a FTA with the ASEAN will definitely have an added advantage in its exports to Vietnam over its other counterparts.

Participation in VINAMAC Expo 2022 will definitely help the businesses in exploring markets in Vietnam and other ASEAN countries and in enhancing their exports.



COVID-19 Protocol & Travel Advisory

COVID-19
Protocol & Travel Advisory



Product Profile

1. MECHANICAL ENGINEERING - AUTOMATION:

- **Industrial Machineries, Products, Equipment:**

Manufacture, Forklift, Warehouse transport, Construction, Packaging, Agricultural, Gardening machinery & equipment, compressor, Pressure measurement instrument, chiller system, hand tools, motor, industrial valve, bearings

- **Control, Automation:**

Automation: Human – machine interface, sensor actuator, intelligent I/O; Comprehensive integrated automation system; SCADA, DCS, CAD/ CAM/CIM/ CNC systems; Embedded systems, PLC technology, Process control technology; Laboratory automation; Intelligent measurement system; Measurement and control network; Automation software; Processor; Power electronics; Alternative energy, Smart Controls, Security, Surveillance, smart house and AI-based face recognition

- **Welding & Metalworking Technology:**

Welding, Cutting equipment and accessory, Metalworking, Grindstone, Metal, Metallurgy, Metal casting, Metalworking, Refractory, Titanium material, Abrasion resistant material, Anti-rust oil & cable, Manufacturing machinery, fasteners

2. RUBBER - PLASTIC:

- **Plastic industry equipment:**

Injection Mold, Rotary Molding, Mold cleaner, Plastic Cutting Machine, Plastic Mixer, Label Separator, Plastic Heater and Molding Furnace

- **Rubber industry equipment:**

Presser, Mixing Mill, Melter, Extrusion Machine, Rubber/silicone Injector, Vertical Rubber Cutter, Tire Manufacturing

3. FOOD PROCESSING:

- **Machineries, Equipment, Technologies, Materials.**

Venue

Saigon Exhibition & Convention Center,
799 Nguyen Van Linh,
Ho Chi Minh City

Date

02 - 05 November 2022

Participation Charges

- **Booth size: 9 sqm.**
One side open (built-up booth): **INR 14,000 per Sqm.**
- 10% extra for two sides open booth (subject to availability)

Note:

EEPC India reserves the right to reject an application for participation without assigning any reason.

Re-imbusement of Airfare

Up to Rs. 75,000 may be reimbursed to eligible participants in terms of the MAI guidelines. However, this shall be subject to receiving of specific Govt. approval for such assistance for events of 2022-23. The T&C must be abided by for eligibility towards such re-imbusement. For detailed guidelines please click the following link:

[Guidelines for Reimbursement of Airfare](#)



Note: EEPC INDIA can only recommend for issuance of VISA to the extent that the concerned person is a participant at the subject exhibition and that the person in question has been certified by the participating organisation to be their representative. The Foreign Embassy / Consulate where the applicant submits the VISA application is expected to follow their usual procedural checks before granting the VISA in question and EEPC INDIA shall not be responsible in any manner whatsoever for non-issuance of VISA by the concerned authorities. This would mean that the prospective participant will be fully liable for the total charges payable to EEPC INDIA even if they do not obtain the VISA for any reason whatsoever.

Mode of payment

- Please pay online through the following Payment Gateway :

PayU OR

- Pay through RTGS/NEFT in INR as per the following details :

Name of the Bank : HDFC BANK LTD

Branch : Central Plaza

Address of Bank : 2/6, Sarat Bose Road, Kolkata 700 020

Account Number : 00142090000452

Account Name : EEPC INDIA

NEFT Code : HDFC0000014

OR

- Demand draft favouring "EEPC INDIA" along with the duly filled-up Application Form

Note: In case of not receiving a minimum number of participants, EEPC India may decide not to participate in the show.

Booth display:

Participation charges for a 9 sqm. booth includes the following services:

- Exhibitor's name fascia in English or Vietnamese
- Floor carpet
- 01- information counter
- 02 - chairs
- 01 - waste basket
- 02 - fluorescent tubes 1.2m
- 01 - electric socket 220V/5A.

Members will be informed of the final details of booth display in due course.

Submission of application

Interested members are requested to fill in the online Application Form latest by **11 October 2022** at the following link:

[Click For Application Form](#)



Please go through the "**Mode of Payment**" section of this Circular for payment details.

Selection criteria

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.

Benefit to the member-exporters

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. The rates mentioned above are subsidized in comparison with the normal rates offered by the Fair Authorities.

Cancellation of participation

Please note that no request for cancellation and / or refund including of advances, if any and/ or adjustment thereof shall be accepted for any reason whatsoever. Once the application form and/ or advance / part payments are accepted by EEPC India the participant remains liable to pay in entirety the amounts due from them on account of the event. In case members are not able to travel due to travel restrictions/advisory by Government of India or Vietnam then the amount paid will be adjusted toward the participation in the next edition.



Force Majeure:

If a Force Majeure Event like war, act of God, natural calamities, governmental directives, civil commotion, epidemic, pandemic, etc. or alike events occurs inasmuch as that the fair authorities/ organizers consider that it is illegal, impossible, inadvisable or impracticable for the physical, onsite and in-person (i.e. 'live') elements of the Event to be staged, then in such situation and/ or circumstances the decision of the fair authorities shall be final and binding upon EEPC India and all its co-exhibitors/ participants. In such situation and/ or circumstances, if the fair authorities, organizers or the vendors appointed for providing diverse services related to the Event in question does not refund the monies paid by EEPC India and/ or does not otherwise absolve EEPC India from its contractual obligations then in such case the Co-exhibitors / participants remain liable to pay to EEPC India the contracted participation charge in full and shall not receive any refund from EEPC India of the amounts paid by the co-exhibitors/ participants. Further, if the fair authorities, organizers or the vendors, so appointed for the Event binds or rolls over EEPC India's participation in the future editions of the same Event in question, then automatically the participation of the co-exhibitor/ participant shall also be carried forward to such future editions of the Event and the amounts paid by them shall be given a credit for the successive edition. However, if there is any increment in the participation fees fixed by the fair authorities, organizers or in any other charges, budgets, etc. then such increased amount has to be paid by the co-exhibitor/ participant without any demur based on the space and booth booked by the co-exhibitor/ participant. In any event, a co-exhibitor/ participant cannot decrease the space or the booth size booked by them for the originally scheduled Event.

Note: Regarding goods taken out of India for exhibition or on consignment basis for export promotion, participants may refer to Circular No. 108/27/2019-GST dated 18.07.2019 of the Central Board of Indirect Taxes and Customs (CBIC) which is the statute in the matter.



Ho Chi Minh City Vietnam



Contact details



www.eepcindia.org

CIN: U51900WB1955NPL022644

